



Para empresa internacional de cosmética, operando en Europa, Norte América y Sudáfrica, se necesita un perfil **Comercial Senior para el Departamento de Expansión en Barcelona.**

For an International Cosmetics company, operating in Europe, North America and South Africa.

Nº vacantes: 1 **Área profesional:** Belleza y deporte

Descripción del puesto / Job description:

- Locating and finding top retail locations (inside leading malls, airports, department stores) for the company's clients across North America.
- Creating communication and relations with the relevant parties, negotiating throughout the process until the required agreements are closed.
- Reporting to the lease director in order to reach monthly goals.

Requerimientos del trabajo / Job requirements:

- Native English a must
- Past experience in North America (A strong advantage)
- Wide business view
- High negotiation skills
- High articulate written and oral
- Assertiveness
- Communication and excellent interpersonal skills
- Presentable
- Additional languages – an advantage
- Computer knowledge and internet
- High operational capability
- Availability for travelling
- Willingness to work hard and high responsibility
- Affinity to the world of marketing and sales – an advantage
- Highly motivated – a must

The position will be based from the head office in Barcelona, Spain.

**Si quieres participar en la oferta, ven a
la feria y deja tu curriculum**